



Dear fellow ASA members,

Edmonton Yacht Club is preparing for our centennial year in 2023, and it's a natural point of reflection for our organization.

The club relocated from Cooking Lake to Lake Wabamun in the 1940s, partly due to the drying up of our first lake. Now we are seeing challenges with water levels, weed growth and water quality at Wabamun, though we are hopeful that TransAlta will resume replenishment of the water diverted by the mining activity and that the health of the lake will improve by next season.

Our club has seen some turnover in membership but managed to replace those who've moved on with new members from around the Edmonton Metro Region, so we are stable in the short term. It remains to be seen what the post-covid trends will be, and we are interested to hear what the sense of those trends is around Alberta from our peers.

Like most not-for-profits, we've been struggling for a few years with rising energy costs, rising insurance premiums, and rising property taxes. Adding the broader inflation pressures we're all facing and sailing (while considered essential to life for some of us) is a discretionary expense for families dealing with economic pressures we haven't seen in decades. The perfect storm of rising cost pressures and potentially weaker demand would represent a threat to our sustainability over the medium to long term, though we have some reserves and remain debt free.

On the positive side, Thomas Kelm will provide a separate brief on the EYC Sailing School (formally run by and as the Northern Alberta Sailing College), but so far it has been strategic and beneficial to bring the college and its programs under EYC's aegis, in terms of developing interest in the sport in our region as well as specifically attracting new members by introducing new sailors to our facilities and sailing community. Here's hoping it all works out and we're thriving 100 years from now.

Don Iveson, 2022 EYC Commodore



Dear fellow ASA members,

The Edmonton Yacht Club Sailing School (EYCSS) was started in 2021, after Covid restrictions for outdoor activities were lifted. At the time the Northern Alberta Sailing College had not resumed instructions, but had made all equipment previously stored and used at EYC available on a competitive lease arrangement.

In 2022 the number of students increased slightly, but the number of instruction hours decreased, due to an increase of drop in students that tried sailing for 1 or 2 lessons, instead of the previous year's 5 consecutive lessons. This resulted in teaching more students, but for less hours in total per student.

In addition in 2022 we offered two programs in succession. CAN Sail 1 and CAN Sail 2, the latter saw only one student take the higher level. Our feedback in year one had been that students would like to continue taking more advanced training to continue their sailing training. Unfortunately the offering did not translate into the previous year's students returning to take the course. We were able to pivot during our Sailweek to open more CAN Sail 1 spots for those CAN Sail 2 spots not taken up, and that resulted in Sail Week being fully subscribed.

Our strategy for the upcoming season will have to evolve, in order to make sailing instruction sustainable without reliance on grant money. While we have not applied for grants and view it as extra cash to invest in equipment, keeping and paying instructors is seen as a vital part of the operating cost that needs to be paid out of fees. During the winter month we will be spending time to adjust our approach in terms of fee structure, program offering and marketing.

In the past two years we relied on word of mouth marketing and it has been successful in terms of attracting youth from Seba Beach. Those students that have been taking sailing lessons with NASC and now EYCSS and have brought some of their friends into the program. In order to grow and give a wider appeal, the sailing school will have to innovate its approach and appeal to a wider audience, then just those inherently attracted to the sport.

Looking forward to a new season and a new approach to bring more potential sailors into the sport.

Thomas Kelm, Sailing School Manager and Director at Large for EYC.

## Newell Sailing Club report for the 2022 ASA AGM

The Newell Sailing Club had a busy year with number of events and the hosting of the annual Prairie Winds Regatta. The regatta had 54 boats entered in several classes including Lasers, Radials and Bytes. As well we had Fireball and catamaran fleets, all enjoying great sailing conditions.

Some of our catamaran sailors hosted a catamaran clinic in August. This event was well attended with around 30 participants and 16 catamarans including 9 Seasprays, 1 Nacra 5.8, 1 Nacra f17, 1 Nacra 500, 1 Nacra 18', 2 Hobie Getaways, and 1 Hobie 17. Cat sailors interested in joining in next year can find out more from our club website under "news & events".

Work done on our club facilities included upgrading our boat ramp, no more steep drop off at the end. We also resided several sides of our boat garage and member's shed. More work to be done in 2023.

We welcomed some new members who are involved in sailing , kayaking and windsurfing.

Our weekly Wednesday evening sailing was well attended during the summer. We also held 2 potluck suppers both with good crowds and good food.

Our club held our annual corncob social to wrap up the sailing season. Typically we have a fun regatta , but low winds made it more amenable to kayaking and floating. Some sailors did try their luck out on the water. Corn on the cob was enjoyed by all.

## St. Mary's Sailing Club 2022 Report

St. Mary's Sailing Club got off to a slow start in 2022. A late cool spring delayed mountain snow melt and the reservoir stayed empty throughout spring. In early July the water finally rose high enough for sailboats to launch and sail. Then the water rose quickly and club grounds flooded in mid July. Water had dropped too low to sail by late August. Regardless of the difficult conditions, Wednesday evening races were held from early July to mid-August. A couple of weekend club events were held. The O'pen Bics that were purchased last year were used several times by youth sailors. The timing of arrival and departure of water this year was different from any other year. The reservoir often holds plenty of water in spring (but not this year), the grounds usually flood by mid-June, then the reservoir empties by early August. The extreme variability and unpredictability of water levels year-to-year continues to confound scheduling to the point that the club has decided it will not run an open regatta in 2023. A small Y-Flyer only event will be held in July, and if that goes well, then consideration may be given to something bigger in 2024.

Richard Quinlan  
Rear Commodore

## WSC annual report for ASA



The 2022 sailing season was pretty much a normal one for WSC after the two previous summers with Covid constraints. Currently WSC has 51 active family memberships, 3 associate members, 4 crewing members, 3 active social members, 3 student members, and 1 provisional active family member.

We worked a Casino March 24 & 25 and this continues to provide an important source of funds for the club. We did have difficulty finding enough volunteers to help us work the required shifts.

We put the docks in on May 7. We ran Sat and Sunday racing every weekend from May 28 all the way through to October thanksgiving weekend when docks were removed. We hosted an ASA training weekend May 21-23, and then the Founders' Regatta June 11-12. We held our Sailpast event on July 3. Our Sailweek was held Monday-Friday July 18-22. We also ran Thursday evening racing June 23 through July 28.

We held our annual Safety Day on June 25, where instead of racing, we familiarize new and older members with the operation of our club, our boats and motors and safety strategies.

We implemented a membership management software (MEMBEE) to help streamline membership management and reduce workload on our volunteers who must take on a myriad of tasks behind the scenes.

We continued our 2<sup>nd</sup> year with a club Club Manager, Lori Jones. One of the initiatives this year was member retention, contacting people we haven't seen as often, as well as contacting people who have not rejoined, to see what we could learn. She also manages new member enquiries and visits, as well as new member orientation. She also helps us manage our Boat Loan program, although very little was required this year. She is out at the club every weekend, meeting new people and making sure things are running smoothly. She also edits our monthly Mainsheet newsletter. We continue to search for ways of using this role to help our club be more successful.

We continued our practice of holding monthly potlucks and they were again quite successful in getting our members out to meet each other periodically.

We continue to maintain a Loaner boat fleet, to make it easier for novice sailors to get a start, and to make it easier to take a prospective member or friend out for a spin. Our 2022 fleet consisted of 15 boats: 8 Opti's, 3 C420's, 2 Laser II's, 1 ILCA 7 and 1 Laser Pico. The Opti's have belonged to WSC for many years. The C420's come to us courtesy of a lease-purchase agreement with NASC. The other four boats have been donated to WSC in the last two years.

This was the 2<sup>nd</sup> year of the WSC sailing school led by Halie Mark, and it was very popular.

We continued to have a variety of motor boat issues that required several members to jump in and spend more precious summer time working on fixing. Some equipment was replaced, and we will be taking boats in for servicing and preventative maintenance more regularly, and well as working to find someone to be the equipment manager, which we have not had for several years.

We negotiated an arrangement with DND Sea Cadets to partner with them to become their Regional Sailing Centre. They arrived Saturday Sept 3, bringing in their 20 - 420 sailboats, and storing them along the west fence. Brittany Low was their Lead Instructor. Their actual training was on Sept 10/11, Sept 17/18, Sept 24/25, with a regatta on Sept 29-Oct 2 and Oct 8/9, with boat removal on the Thanksgiving weekend.

They bring all their own equipment for their training (motorboats, marks, etc), have full access to our facilities (washrooms, clubhouse downstairs and upstairs, and the kitchen). Their caterer used the kitchen for meal preparation (up to 3 meals a day), and we were able to work things out so that club members could still get access to the kitchen.

This was a group of well-mannered youth who were a pleasure to work with. Our executive felt that this could be a very worthwhile partnership to help drive up youth and membership in our club, and we worked hard to make the feel welcome! We look forward to them returning in 2023.

Frank Grell  
WSC Commodore

ASA President's 2022 Report –  
Stacey Gibb



I am going to start by stating that the last couple of years have been *challenging*, *character/community building* and *enlightening*. I feel that the Alberta Sailing Association has grown in a way that will strengthen us all for the future – what association could not want this?

We saw yet another increase in the number of sailing clubs and sailing schools in Alberta. In these times this is extraordinary, though it is in accordance with our strategic plan. A great development is witnessing clubs that are starting their own sailing schools to introduce our great sport to interested individuals. We all realize that new members are essential to develop and grow the sport of sailing, therefore it is particularly exciting to see keelboat clubs pushing for more dinghy sailors. It is through the strong commitment of clubs and schools that sailing in Alberta is continuing to thrive and grow.

The 'Alberta Series', a long series event that was started in 2017, continued to grow this year. Sadly, Glenmore Sailing Club's regatta was unable to participate due to a lack of water in their reservoir. For the most part, we saw increased participation numbers to every regatta (Calgary Yacht Club Ice Breaker Regatta; Wabamun Sailing Club Founders' Regatta; Newell Sailing Club Prairie Winds Regatta and the Provincial Championships hosted by CYC).

The Newell regatta had an incredible 8 Fireballs competing, with sailors travelling from as far as BC and the Provincials were able to welcome the Sea Cadets which increased the size of the C420 fleet to 14 boats.

Wabamun has set the gold standard for Race Management on the Prairies, and ASA is here to assist any club that is striving to meet this standard. Race management leads to better racing and therefore better racers. And obviously better racers push for higher standard of races – this is of the utmost benefit to the sailing community.

Year	CYC		WSC		NSC		Provincials	
	# Boats	# Fleets	# Boats	# Fleets	# Boats	# Fleets	# Boats	# Fleets
2022	49	7	41	8	46	6	58	7
2020 & 2021	COVID							
2019	46	6	44	5	70	7	50	5
2018	51	7	37	6	60	5	48	5
2017	44	6	26	5	51	8	38	5

In addition, the ASA was also fortunate in being able to bring in two International Judges to two different regattas (much thanks and appreciation to Pat Healy and Joe Jospe) to provide on-the-water judging, mentoring of athletes/judges, answering numerous questions as to the essential role of judges in the sport and rules interpretations. The role of a judge is not simply to be the (unfortunate) arbiter of on-water disputes and administrator of other problems, but to aid in the interpretation of the Racing Rules of Sailing, the education & mentoring of other judges/athletes and to assist in the development of an environment of 'Fair Sailing' for all.

Sailing in Alberta saw a massive step forward from the contribution of these two outstanding judges.

Our 'Sailing Director/Provincial Coach', Lauri Kalkkinen, is sadly leaving to other sailing/coaching opportunities. We are struggling to find an appropriate Administrative Assistant who understands sailing. We are working on future collaboration with the other Prairie provinces and hope that we can receive support and assistance from Sail Canada. This struggle is quite real for we have also been searching for a replacement for Lauri. Due to the lack of administrative assistance and the inability to find a timely replacement for Lauri, we are most definitely experiencing 'volunteer burnout' – when a few people are attempting to shoulder more and more responsibility. Thankfully, we were able to contract a number of our club coaches for our young sailors to attend regattas across the country, thus taking the some of the burden off of Lauri.

Our Youth program, thanks to athletes, parents, clubs, club coaches and Lauri, has continued to grow. We had 29'ers, C420's, Opti's and ILCA 4, 6 & 7's participating in events across Canada. Youth (and Master) sailors and coaches are very focused and driven, wanting more training and more regattas – this is very exciting to witness.

The Alberta Male 29er team of Nicholas Dixon & Chaz Peddlesden from the Calgary Yacht Club were named in the Sail Canada 2022 Identified Athlete Program, therefore they represented Canada at the 29er World Championships in El Balis, Spain – a fabulous learning, training and racing opportunity – well done, Nic & Chaz!

The Canada Summer Games (CSG's) brought the very first Gold medal to Alberta in Sailing – congratulations James Fair! Though the other Alberta athletes did not reach the podium, their results were a marked improvement over the last few CSG's cycles. The athletes, coaches, parents and supporters should therefore be very proud of those who represented Alberta and those athletes who were battling for the coveted positions on the team. It is with much appreciation and gratitude to our provincial coaches, Lauri & Brianna Brand, for their dedication, maturity and direction leading up to and during the CSG's – thank you!

The Alberta Sailing Association would not be in such a strong position had it not been for the hard work, determination, drive and commitment of Lauri Kalkkinen. He brought a new vision, had solid goals and has pushed the Board very hard in order to accomplish what he set out to do. It was not an easy mountain for him to climb! Thank you Lauri so much for your monumental contribution to the athletes, coaches and the sailing community.

The ASA is on track for the 2023 season and beyond, though I will reiterate that we are working diligently for more collaboration with our Prairie provinces and Sail Canada.

With much appreciation,  
Stacey Gibb (Wabamun Sailing Club)  
President – Alberta Sailing Association



## TREASURER'S REPORT 2022

(As of the 23<sup>rd</sup> of November 2022)



- The Financials show a loss of \$68K with an operational loss of \$52K
- Big items are lodging and food. Most of this is CSG related plus all the lead up events to make it happen.
- Memberships was not accrued last year so it is 2 years in one.
- CEBA loan to be repaid Dec 2023 and if we do, \$20k will be forgiven.
- \$45k received late October from Alberta Sport connect now called Alberta Culture.
- We have AR in the \$24K range that needs to be collected. Some is current and some old. A concerted effort is underway to collect this now the season is over.
- Our AP is current.
- The expenses for our coaches and parents this year was huge to support CSG. Also some non-parents helped, such as John Cormack.
- We have a new trailer and a new RIB, that is still in the box.
- September is a tough time to have a year end, would love to align with Sail Canada.
- Many clubs are not aware of the member information they could share. If we had all of that ASA and Sail Canada could receive more funding from Government.
- Two readers of the financials, Thomas Kelm of the Edmonton Yacht Club & Stephen Reichenfeld of the Calgary Yacht Club have reviewed the 2021-2022 documents and they stated that the financial statements present fairly, in all material respects, the financial position of the Alberta Sailing Association. A signed document stating the same, along with the AGM Meeting Minutes, will be archived and submitted to the Government Alberta.
- I have been your Treasurer for 3 years and that is plenty long enough. It is time for someone else to take this on.

I thank everyone for their support!

Phil Paxton (Calgary Yacht Club)  
Treasurer – Alberta Sailing Association

**ALBERTA SAILING ASSOCIATION**  
**FINANCIAL STATEMENTS**

September 30, 2022

DRAFT

BATES MANAGEMENT CORPORATION  
Calgary, Alberta

**Alberta Sailing Association**

**Financial Statements**

Unaudited - see Compilation Engagement Report

September 30, 2022

Compilation Engagement Report

Statement of Financial Position

Statement of Revenues and Expenditures

Cash Flow Statement

Notes to Financial Statements



## Bates Management Corporation

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### COMPILATION ENGAGEMENT REPORT

To the Shareholder(s) of  
**Alberta Sailing Association**

On the basis of information provided by management, I have compiled the balance sheet of Alberta Sailing Association as at September 30, 2022 and the statements of income, retained earnings and cash flows for the fiscal year then ended.

I have performed this engagement with the Veriguide Standard for compilation engagements which require me to comply with relevant ethical requirements. My responsibility is to assist management in the preparation of the financial statements.

I have not performed an audit or a review engagement in respect of these financial statements and, accordingly, I express no assurance thereon.

Readers are cautioned that these financial statements may not be appropriate for their purposes.

Prior to compiling Alberta Sailing Association's financial statements, this accounting firm maintained Alberta Sailing Association's books of account and prepared several journal entries which have a material effect on these financial statements.

**Bates Management Corporation,**  
Public Business Accountant  
Calgary, Alberta  
November 16, 2022

**ALBERTA SAILING ASSOCIATION**

Non-Consolidated Statement of Financial Position  
(Unaudited, See Compilation Engagement Report)  
As at September 30, 2022

	2022	2021
<b>Assets</b>		
Current Assets:		
Bank of Montreal - Checking account	\$ 185,532	\$ 205,175
Bank of Montreal - Casino Account	38,354	55,778
Accounts Receivable - Trade	27,452	33,966
Inventory	0	(4,101)
Prepaid Insurance	3,707	3,707
	255,045	294,525
Property, Plant and Equipment:		
Boats and Fittings for Boats	84,015	0
Machinery and Equipment	32,100	9,990
Radio and Communication Equipment	390	0
Automotive Equipment	37,024	191,236
Computer Equipment	4,189	2,889
	157,718	204,115
Accumulated Amortization	(103,022)	(139,314)
	54,696	64,801
	\$ 309,741	\$ 359,326

(See accompanying notes)

**ALBERTA SAILING ASSOCIATION**

Non-Consolidated Statement of Financial Position  
(Unaudited, See Compilation Engagement Report)  
As at September 30, 2022

	2022	2021
<b>Liabilities and Surplus or Deficit</b>		
Current Liabilities:		
Accounts Payable - Trade	\$ 19,743	\$ 3,868
Workers' Compensation Board Payable	0	(232)
Payroll Deductions Payable	3,031	785
Payroll Taxes Payable	0	(911)
	<b>22,774</b>	<b>3,510</b>
Long-Term Liabilities:		
Chartered Bank Loan - CEBA	60,000	60,000
	<b>82,774</b>	<b>63,510</b>
Equity:		
Surplus (Deficit) - Previous	295,816	245,761
Surplus (Deficit) - Current	(68,849)	50,055
	<b>226,967</b>	<b>295,816</b>
	<b>\$ 309,741</b>	<b>\$ 359,326</b>

(See accompanying notes)

**ALBERTA SAILING ASSOCIATION**

Non-Consolidated Statement of Revenues and Expenditures

(Unaudited, See Compilation Engagement Report)

For Fiscal Year Ended 30 September 2022

		2022		2021
Revenue (Note 6)	\$	120,001	\$	168,264
Cost Of Sales		50,376		17,552
Gross Margin		69,625		150,712
Expenses				
Accounting		3,028		4,422
Canada Pension Plan		2,282		0
Casino Donations to Clubs		2,111		0
Consulting Fees		1,732		0
Courier and Postage		113		240
Donations Redirected		0		7,250
Employment Insurance		966		0
Equipment, Boats and Trailers		5,480		333
Food and Lodging Travel Costs		26,099		1,750
Insurance		3,011		3,649
Interest and Bank Charges		400		194
Meetings and Conventions		0		319
Memberships Fees		16,053		1,715
Office Expenses		240		0
Repairs and Maintenance - Equipment		8,083		2,361
Storage and Rent		1,477		0
Telephone		900		825
Transportation Travel Costs		5,668		5,068
Vacation Pay		1,680		0
Wages		42,000		50,679
Workers Compensation		448		0
		121,771		78,805
(Loss) before Other Expenses		(52,146)		71,907
Other Expenses				
Amortization of Capital Assets		16,703		21,852
Net (Loss) For The Year		(68,849)		50,055

(See accompanying notes)

**ALBERTA SAILING ASSOCIATION**

Non-Consolidated Statement of Changes in Net Assets

(Unaudited, See Compilation Engagement Report)

For Fiscal Year Ended 30 September 2022

	2022	2021
NET ASSETS		
Balance at Beginning of Period	295,816	245,761
(Deficiency) for the Period	(68,849)	50,055
Balance at End of Period	\$ 226,967	\$ 295,816



**ALBERTA SAILING ASSOCIATION**

Non-Consolidated Cash Flow Statement  
(Unaudited, See Compilation Engagement Report)  
For Fiscal Year Ended September 30, 2022

	2022	2021
<b>Cash Provided By (Used in) Operating Activities:</b>		
Net Income (Loss) From Operations	\$ (68,849)	\$ 50,055
Prior Period Adjustment	1	196,132
Adjusted for Charges (Income) Not Requiring Cash Payment or Receipt:		
Amortization of Capital Assets	16,702	21,852
	(52,146)	268,039
Changes in Non-Cash Working Capital Components:		
Change In Accounts Receivable	6,517	(33,967)
Change In Inventories	(4,101)	4,101
Change In Short-Term Prepayments	0	(3,707)
Change In Accounts Payable	19,263	3,511
	(30,467)	237,977
<b>Cash (Used In) Investment Activities:</b>		
Acquisition of Property, Plant and Equipment	(6,600)	(37,024)
	(6,600)	(37,024)
<b>Cash Provided By (Used In) Financing Activities:</b>		
Change In Loans	0	60,000
	0	60,000
<b>Cash and Cash Equivalents:</b>		
Net Cash Increase (Decrease)	(37,067)	260,953
Beginning of Year	260,953	0
End of Year	\$ 223,886	\$ 260,953

(See accompanying notes)

## ALBERTA SAILING ASSOCIATION

Non-Consolidated Notes to Financial Statements  
(Unaudited, See Compilation Engagement Report)  
As At September 30, 2022

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2022

2021

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### 1. NATURE OF OPERATIONS

ALBERTA SAILING ASSOCIATION is a Canadian controlled private corporation registered under the Business Corporations Act. The company's main activity is sailing association.

### 2. SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

These statements are prepared in accordance with Veriguide accounting standards.

#### Cash

Cash is defined as cash on hand, cash on deposit, net of cheques issued and outstanding at the reporting-date.

#### Inventories

Inventories are valued at the lower of cost and net realizable value.

#### Property, Plant and Equipment

Capital Assets are recorded at cost. Amortization is calculated using the declining balance basis beginning the year of acquisition but excluding the year of disposal, using the following rates:

Boats and Fittings for Boats	15%	(Declining)
Machinery and Equipment	20%	(Declining)
Radio and Telephone Equipment	20%	(Declining)
Automotive & Auto. Equipment	30%	(Declining)
Computers Purchased After Mar 18/07	55%	(Declining)
Computers Purchased After Jan 27/09	100%	(Declining)

In the year of acquisition these rates are reduced by 50.

#### Revenue Recognition

Revenue is recognized when goods and services are signed up for by the customer, collection of the relevant receivable is probable, evidence of an arrangement exists and the sale price is fixed or determinable.

#### Income Taxes

The company uses the taxes payable method.

**ALBERTA SAILING ASSOCIATION**

Non-Consolidated Notes to Financial Statements  
(Unaudited, See Compilation Engagement Report)  
As At September 30, 2022

			2022	2021
<b>3. <u>PROPERTY, PLANT and EQUIPMENT</u></b>				
	Original Cost	Accumulated Amortization	Net Book Value	Net Book Value
Boats and Fittings for Boats	84,015	58,321	25,694	30,228
Machinery and Equipment	32,100	21,543	10,557	8,559
Radio and Telephone Equipment	390	314	76	96
Automotive & Auto. Equipment	37,024	18,882	18,142	25,917
Computers Purchased After Mar 18/07	1,300	1,073	227	0
Computers Purchased After Jan 27/09	2,889	2,889	0	0
	<b>\$ 157,718</b>	<b>\$ 103,022</b>	<b>\$ 54,696</b>	<b>\$ 64,800</b>
<b>4. <u>ACCOUNTS PAYABLE ACCOUNTS</u></b>				
Accounts Payable - Trade		<b>\$ 19,743</b>	<b>\$ 3,868</b>	3,868
Workers' Compensation Board Payable		0	0	(232)
Payroll Deductions Payable		3,031	3,031	785
Payroll Taxes Payable		0	0	(911)
		<b>\$ 22,774</b>	<b>\$ 3,510</b>	3,510
<b>5. <u>LOANS and FINANCE CONTRACTS</u></b>				
Chartered Bank Loan - CEBA		<b>\$ 60,000</b>	<b>\$ 60,000</b>	60,000

**ALBERTA SAILING ASSOCIATION**

Non-Consolidated Notes to Financial Statements  
(Unaudited, See Compilation Engagement Report)  
As At September 30, 2022

	2022	2021
<b>6. REVENUE</b>		
Subsidies and Grants	\$ 18,226	\$ 0
Program Material Sales	6,109	5,450
General Sales	15,546	58,702
Instructor Courses	3,285	9,576
Coaching Revenues	1,125	0
SAIL Canada Revenue Share	315	0
CANSail and Other Registrations	12,792	0
Calgary CanSAIL 3/4 Clinic	1,212	0
Calgary Coach Boat Safety/Certification	208	0
Calgary - The Institute at CYC	2,322	0
Calgary - Fundamentals	3,379	0
Edmonton - The Institute @ WSC	463	0
AB Sport Connection Funding	31,579	77,810
ASA Membership	15,988	11,120
Checklick Fees (Clubs and Schools)	3,100	0
Miscellaneous Revenue	0	5,606
Expense Recoveries	4,352	0
	<b>\$ 120,001</b>	<b>\$ 168,264</b>
<b>7. COST OF SALES</b>		
Materials for Resale	\$ 7,264	\$ 5,183
Casino Expenses	0	2,398
Summer Games Direct Expenses	26,748	0
Contract Coaches	0	2,935
Instructor Courses	6,917	1,400
Instructor Courses	9,447	5,636
	<b>\$ 50,376</b>	<b>\$ 17,552</b>



Dear ASA members,

The ASA continued on with its mission to grow the sport in Alberta and as Secretary of the 2022 season, I am pleased to report that the meetings were held regularly and the attendance saw the full board virtually at almost every meeting.

Meetings often exceeded 2 to 3 hours every month, sparked by vigorous debate on how to allocate funds, justify expenditures in the best interest of clubs and athletes. But most importantly how to leverage the work done over the last few years into future success.

We have a deposit of meeting minutes and motions over the last year and before that should help a new board chart a direction to build on the past years success at the Canada Summer Games.

The ASA has done a pivot over the last few years to a collaborative approach with clubs. This means that the board has and continues to solicit input from clubs on how to support the growth of the sport in each club. While some input has been received, we welcome a continued dialog with all clubs.

As secretary I see the communication between ASA and between clubs as a vital way of sharing information on strategic initiatives that make clubs stronger. The bedrock of a vital sailing community is continued membership growth at the club level and retention of youth sailors into sailing programs that can then be turned into competitive athletes for the clubs and the province and ultimately Canada. This requires money and commitment to a shared direction and support, which can only happen if clubs are in a strong financial position and have a healthy membership demographic.

In order to ensure that ASA has relevant representation, I invite all clubs to get involved as either board members or working on committees at ASA. The virtual meetings, while at times have challenges are a vital part to ensure this involvement of all clubs at ASA is possible in a far flung province like Alberta and clubs that are dispersed over a large geographic area.

Thomas Kelm, Secretary 2022 ASA

## ASA AGM YOUTH REPORT 2022

The Alberta youth had a busy summer going all over, and out of Canada. Nic and Chaz from CYC sailed 29er in Spain, and James Fair (CYC) went to Texas.

James Fair got Alberta's first ever gold medal at the Canada Summer Games sailing ILCA 7. We had a full contingent at the games representing AB—Kaitlyn and Hayley (GSC/GSS/CYC) and Nic and Chaz on 29er, Arianna (GSS/CYC) on ILCA 6, James Fair (CYC) ILCA 7, and Avery (CYC) in 2.4. All the sailors had a great time and represented the province well.

We had a large group go to Sail West in Gimli, MB, getting 8 medals overall for AB. From Gimli some kept going east to CORK, then those going to Canada Summer Games went to Niagara before heading home. In the fall some of our sailors went to Pumpkin Bowl in Vancouver, Fall Dinghies in Victoria, and a training camp in Victoria. Some of our boats are spending the winter in Victoria so some of our youth can go train over the winter/spring and get a head start on summer.

When we go to the regattas out of province we are starting to work as a provincial group, rather than each club on their own. This way of working together started last summer (2021) and continued this past season for more regattas, even in province such as Prairie Winds (NSC) and Founders (WSC). If we can keep the clubs working together, I feel we can build Alberta Sailing even more.

Next summer we plan to work together to continue growing youth sailing in our province. We want to include all the clubs, so will be meeting with any of our clubs that have youth sailors to see how we can help and encourage everyone at every level. We are hoping to have a training camp in the north and one in the south that will be open to all our youth sailors.

One area that needs growing is our younger opti sailors. We have had many sailors come up from optis and are now sailing ILCA 4, 6, and 7's, 420's, and 29ers. We need to work together to try and bring in younger youth to keep the sport growing.

Club and/or School	Members	# of Votes	Paid
Argentia Sailing School	School	1	Y
Calgary Yacht Club & School	119 + School	2+1 = 3	Y
Calling Lake	10	0	N
Disabled Sailing Association	34	0	N
Edmonton Yacht Club & School	45 + School	1+1 = 2	Y
Glenmore Sailing Club & School	202 + School	3+1 = 4	Y
Glenmore Sailing School	School	0	N
Great Slave Lake	?	0	N
Itaska Sailing Club	10	0	Late
Newell Sailing Club	23	0	Late
St Mary's Sailing Club	10	1	Y
Sunshine Bay Yacht Club	52	2	Y
Sylvan Lake	?	0	N
Wabamun Sailing Club & School	66 + School	2+1 = 3	Y
Wild Rose School	School	0	Late
<b>Total</b>		<b>16</b>	

Argentia –

Calgary Yacht Club – Isaac Bussin; Max Peddlesden; Ken Dixon

Edmonton Yacht Club – Thomas Kelm;

Glenmore Sailing Club –

St Mary's Sailing Club – Richard Quinlan

Sunshine Bay Yacht Club –

Wabamun Sailing Club – Halie Mark, Tim Harris, Kate MacLennan